

SHIVA CONSULTANCY GROUP

Your Strategic Partner for Client Sourcing & Growth

Contact: +91 99790 21275 | Email: support@shivagroup.org.in | LinkedIn: [/rksjha](https://www.linkedin.com/company/rksjha)

17 Years of Proven Excellence

17+ Years

Excellence in financial & management consultancy [1]

₹2,500+ Cr

Deals & mandates successfully advised [1]

47+ Clients

Active pipeline across diverse sectors [1]

73 Professionals

Nationwide team delivering results [1]

- PAN India consultancy from Ahmedabad serving corporations, PSUs, MSMEs, startups, and agri-enterprises since 2008
- Strong relationships with SBI, PNB, HDFC, IDFC, BOB, Axis Bank, NABARD, SIDBI, and leading NBFCs
- Cross-sector expertise in 12 industries delivering unique insights and bankable solutions
- Led by Rakesh Jha with cutting-edge technology platforms and deep institutional knowledge

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Complete Service Portfolio for Every Client Need

Project Finance & DPR

- Detailed project reports and feasibility studies
- Bank loan proposals and scheme advisory
- Project monitoring and compliance support

NPA Resolution & SARFAESI

- SARFAESI Act enforcement for banks
- NPA recovery and debt restructuring strategy
- Corporate debt restructuring and consortium management

Capital Raise & Equity

- Equity raise advisory from PE and VC investors
- Investment memorandum preparation for fundraising
- Debt syndication and compliance support

ESG & Sustainability

- GHG emissions inventory and ESG reporting
- Carbon credit advisory and renewable projects
- Green hydrogen and environmental compliance

Agribusiness Advisory

- Bio-input advisory and supply chain structuring
- GeM portal and B2G tender support
- Food processing and cold storage finance

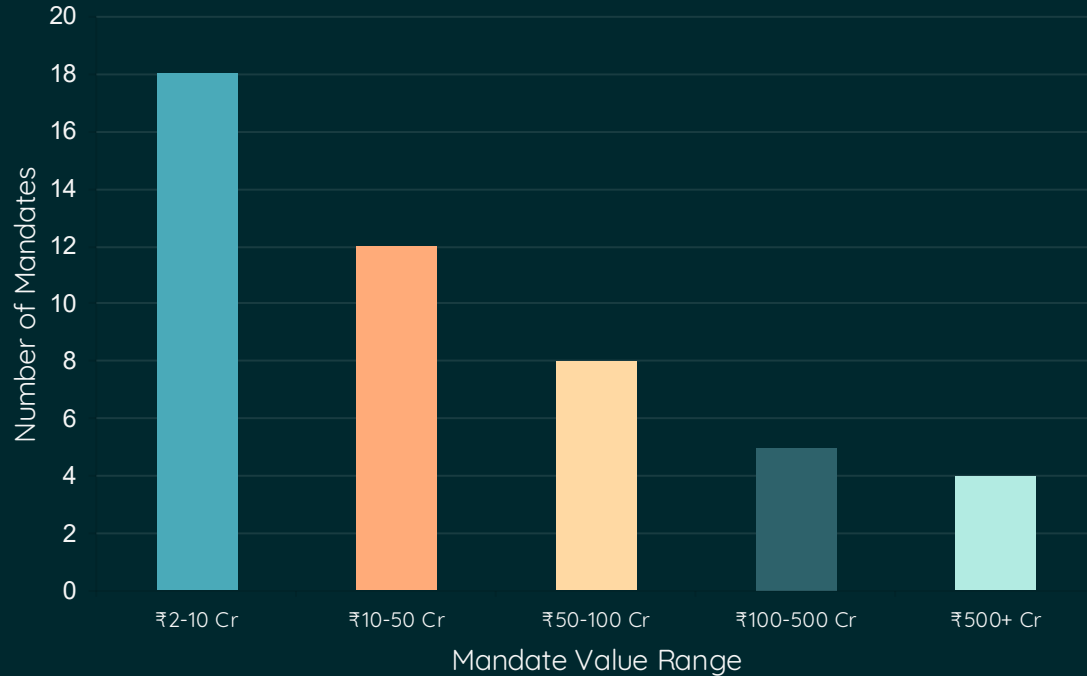
Management & Strategic

- Corporate transformation and MSME advisory
- M&A and business valuations support
- Joint venture structuring and PSU advisory

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High-Value Client Mandates Across Sectors

Mandate Distribution by Value Range



Source: [SCG Corporate Profile FY2026-27.docx](#)

- Large corporate mandates include ₹850 Cr equity raise for Solaris Chemicals, ₹100 Cr+ renewable energy advisory for Waaree Energies
- Infrastructure portfolio spans ₹100 Cr+ multi-sector funding for Jamnagar projects, resort finance, and construction company working capital advisory
- NPA resolution expertise demonstrated through ₹100+ Cr SARFAESI enforcement for Mayasheel Retail, ₹150 Cr CDR for TOPAK FITTINGS
- Agribusiness engagements cover GeM advisory generating ₹5-10 Cr annual revenue for biotech companies, integrated farming models


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12 Industry Sectors We Serve

 **Agri-Biotech & Food Processing**
Bio-input advisory, PMFME DPR, cluster finance, GeM support, FPO linkage, export and cold storage project finance


 **Renewable Energy & Green Tech**
Solar, biogas, hydrogen, biomass DPR, MNRE advisory, carbon credit programs, ESG reporting for major PSU clients


 **Infrastructure & Real Estate**
Construction loans, real estate DPR, hotel and resort finance, industrial park, land monetization, RERA compliance support


 **Manufacturing & Engineering**
Working capital, CDR restructuring, bank consortium coordination, factory finance, MSME credit facilities, equipment financing


 **Mining & Natural Resources**
Mining DPR for iron, bauxite, graphite, magnesite projects, minor mineral permits, international mining advisory, export coordination

 **Financial Services & NBFC**
Debt syndication, NBFC co-lending, consortium lead advisory, DSA network development, distribution channel support

 **Hospitality & Tourism**
Hotel DPR, resort project finance via Tourism Finance Corporation, hotel management contracts, franchise advisory, projections

 **Healthcare & Life Sciences**
Startup advisory, investor outreach, patent support, clinical diagnostic finance, healthtech capital raise

 **Defence & Aerospace**
GeM tender advisory, ₹25 Cr capital raise, IAF/Army procurement assistance, defence sector project finance, government contracts

 **Chemicals & Specialty**
Large equity raises to ₹850 Cr, CDR and financial restructuring, investor memorandums for specialty chemicals sector

 **PSU & Government Sector**
SAIL ESG projects, NACOF and IFFCO advisory, government scheme facilitation, institutional tender support, B2G compliance management

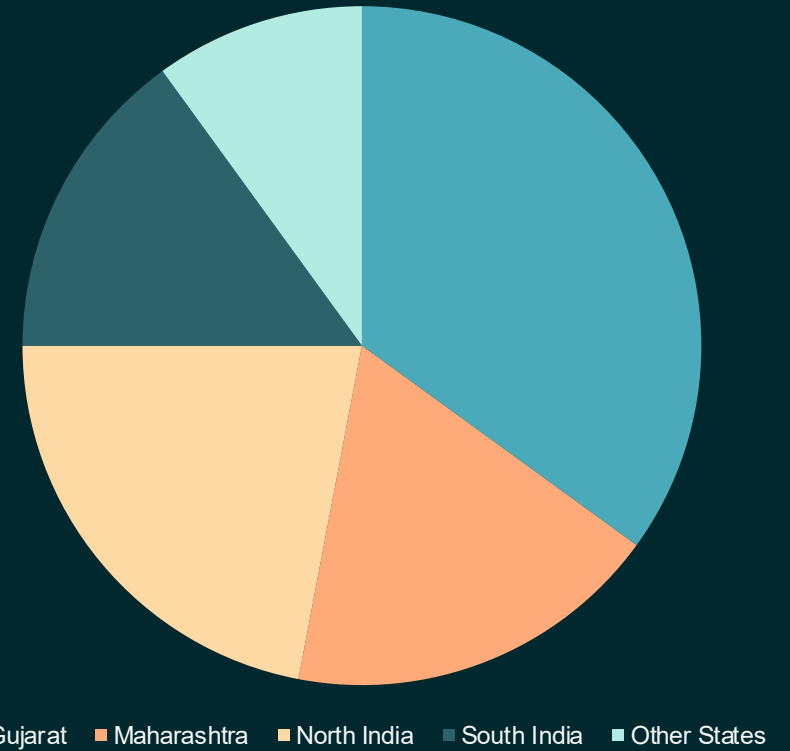
 **Startups & New Economy**
Business advisory, AI/tech development, investor readiness programs, DPIIT recognition support, venture capital connections

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PAN India Presence & Geographic Reach

- Gujarat headquarters with presence in Ahmedabad, Surat, Vadodara, Rajkot, and major commercial centers [1]
- Active operations across Maharashtra, Delhi NCR, Punjab, Bihar, Rajasthan, AP, Odisha, TN, KA [1]
- International projects in Tanzania, South Korea, Singapore, Middle East, and Israel development advisory [1]
- Registered office: SF 34, 4D Square Mall, Motera, Ahmedabad 380005 with nationwide service infrastructure [1]

Geographic Distribution of Active Mandates



Source: [SCG_Corporate_Profile_FY2026-27.docx](#)

Partnership Opportunities & Revenue Models

0.5%-3%

Success fee range on transaction value [\[1\]](#)

₹25K-₹3L

Monthly retainer bandwidth [\[1\]](#)

₹2,300+ Cr

Active advisory pipeline FY2025-26 [\[1\]](#)

- **Monthly retainer** for ongoing advisory ₹25K to ₹3L suitable for long-term relationships and portfolio monitoring
- **Milestone-based fees** with tranches ₹50K to ₹25L per milestone linked to deliverables
- **Success fee model** at 0.5% to 3% of transaction value for capital raise and advisory
- **Hybrid engagement** combining retainer plus success fee, popular for large capital raise mandates

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Proprietary Technology & Digital Capabilities

**₹6,000-10,000
Cr**

Total addressable market for
SCG Financial OS [1]

277 Fields

Automated CMA data engine
coverage [1]

89 Ratios

Comprehensive financial
analysis suite [1]

- **SCG Financial OS:** India's first FinTech Operating System with CRM, 277-field CMA engine, and 45+ templates
- **ShivaGPT:** AI advisory platform trained on 17+ years of consulting knowledge
- **ASCROM:** Proprietary risk scoring for Indian MSME and corporate lending
- **Partner advantages:** Faster turnaround, higher accuracy, automated compliance, and scalable onboarding



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Why Partner with SCG

- **Proven Track Record**

17 years continuous practice with ₹2,500+ Cr in successfully advised mandates [1]

- **Institutional Network**

Established relationships with all major banks enabling faster approvals and better terms

- **Technology Edge**

Proprietary platforms provide AI-powered analysis and faster turnaround times unavailable from traditional consultancies

- **Full-Spectrum Capabilities**

From ₹2L MSME DPR to ₹850Cr equity raise, single relationship handles all client needs

- **Transparent Operations**

All fee structures agreed upfront with zero hidden charges and guaranteed confidentiality

- **Partner-First Approach**

Dedicated partner relationship manager with transparent commission payments and co-branded marketing support

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